

Manulife Top Recommended Funds

GLOBAL FIXED INCOME

Manulife Strategic Income Fund (5 Star Morningstar Rated)

- Managed by Dan Janis, Tom Goggins, Kisoo Park (avg of 30 years of investment experience)
- **5 Star Rated, Fixed Income Managers of the Year for 2015 awarded by Morningstar**
- Global flexibility which allows them to invest in the best investment opportunities across the globe and anywhere along the credit spectrum
- Core global fixed income holding - manages the 4 key risks inherent to FI investing (**interest rate, credit, liquidity & foreign exchange risk**)
- By managing the 4 risks, the Fund has been able to navigate market volatility while providing stable returns
- **10 Years. 5 Star. 1 Award-Winning Team**
- **The fund has a 10 year track record with only 1 year posting a negative return (2007, -2.5%; 2008, +21%)**
- They actively manage currency, which we believe provides a strong competitive advantage
- Available in our Private Pool Program in mutual funds as well as segregated funds - **Global Fixed Income Private Trust**
- [FUND PROFILE \(click here\)](#)

CANADIAN EQUITY

Manulife Dividend Income Fund (5 Star Morningstar Rated)

- **5 Star Rated, Dividend Income Fund of the Year for 2015 awarded by Morningstar**
- A conservative way for investors to gain exposure to Canadian equity markets - preserving capital and maintaining regular income
- A Canadian Dividend Fund that stands out from its peers - defensively positioned (consumer discretionary/consumer staples rather than heavy financials, energy, and materials)
- The fund has a tremendous ability to offer downside protection
- Managed by Jonathan Popper of the Manulife Asset Management's Canadian Value Equity Team
- A similar mandate to the equity portion of the award winning **Manulife Monthly High Income Fund**
- **Ranking: 1st Quartile 1 Year and 3 Year**
- Outperformed 97% of Peers on a 3 Year Basis in Canadian Dividend & Income Equity Category
- Target distribution: \$0.025/unit per month
- Available in Private Pool Program in mutual funds as well as segregated funds - **Manulife Dividend Income Private Pool**
- [FUND PROFILE \(click here\)](#)

CANADIAN BALANCED

Manulife Strategic Dividend Bundle

- Combination of two 5-Star funds
- **60% Manulife Dividend Income Fund + 40% Manulife Strategic Income Fund**
- Unites the growth potential of Manulife Dividend Income Fund with the potential stability of Manulife Strategic Income Fund
- Category: Global Neutral Balanced with a Canadian tilt (Manulife Dividend Income Fund)
- [FUND PROFILE \(click here\)](#)

Manulife Canadian Monthly Income

- Formerly Standard Life Monthly Income Fund
- Lead manager: Susan Da Sie; Co-manager: Steve Belisle
- 50% Equity/ 50% Fixed Income
- **A good balance between income and capital appreciation to deliver stable monthly income**
- Distribution: \$0.06/unit per month
- [FUND PROFILE \(click here\)](#)

U.S. BALANCED

Manulife U.S. Monthly High Income Fund

- 60% Equity /40% Fixed Income
- Managed by award winning value managers Alan Wicks (responsible for overall asset allocation) and Jonathan Popper
- Same investment philosophy and process used on the **Manulife Monthly High Income Fund**
- Generate monthly income by investing primarily in a diversified portfolio of U.S. dividend paying equities and fixed income securities
- Mitigate downside risk through a mandate to generate income and preserve capital
- **Good complement for a client looking to diversify away from financials, energy and materials (emphasis on consumer staples, consumer discretionary and technology)**
- Steady Monthly Yield: Targeted distribution of \$0.03/unit per month (3.6% initial distribution yield)
- Available in our Private Pool Program in mutual funds as well as segregated funds - **Manulife U.S. Balanced Value Private Pool**
- [FUND PROFILE \(click here\)](#)

Manulife Strategic Balanced Yield (5 Star Morningstar Rated)

- Attractive option for investors seeking a monthly distribution with two primary income sources- dividend paying stocks and fixed income securities to help generate income and stabilize your portfolio
- **Balanced Fund - 60% U.S. Equities, 40% global fixed income** (60% Sandy Sanders; 40% Dan Janis/ Tom Goggins)
- Equities managed by our U.S. Equities Team of Sandy Sanders and Walter McCormick
- Buy high quality businesses that invests in companies with competitive advantages while trading below intrinsic value and trading below \$0.7 on the dollar
- The fixed income portion is the **Strategic Income Fund** - a go-anywhere high yield bond fund that provides income and long term total returns
- Dan Janis is responsible for the overall currency hedging strategy
- **Unique asset mix helps enhance potential returns and manage downside risk- set up to provide a steadier ride for investors**
- Provides steady income on a monthly basis from the global fixed income component of 3.3 cents/units
- Available in our Private Pool Program in mutual funds as well as segregated funds - **Manulife U.S. Balanced Private Pool**
- [FUND PROFILE \(click here\)](#)

GLOBAL BALANCED

Manulife Global Balanced Fund

- Managed by award winning managers Greg Peterson (leads the asset allocation team); Co-manager Paul Moroz
- A global balanced fund leveraging the management expertise of Mawer Investment Management
- **Mawer Investment philosophy - long term approach to managing a portfolio of global names. Be Boring. Make Money.**
- 60% equity/40% Fixed income (20% Canadian Fixed income & 20% Global Fixed Income)
- Equity selection is based on Mawer's research process, which included a strong focus on downside protection
- **Equity component invested similarly to 5 Star Morningstar rated Manulife Global Equity Class**
- The fixed income component leverages the flexibility of the Manulife Global Tactical Credit Fund and the stability of the Manulife Canadian Bond Fund
- Global diversification without taking on undue risk.
- Available in our Private Pool Program in mutual funds as well as segregated funds - **Manulife Global Balanced Private Pool**
- [FUND PROFILE \(click here\)](#)

GLOBAL EQUITY

Manulife Global Equity Class (5 Star Morningstar Rated)

- Managed by award winning managers Jim Hall and Paul Moroz of Mawer Investment Management
- **Mawer Investment philosophy - long term approach to managing a portfolio of global names. Be Boring. Make Money.**
- "Go anywhere" equity mandate that seeks to uncover the best investment opportunities worldwide
- Combines Mawer's firm wide equity expertise into one global equity fund
- **Ranking: 1st Quartile over 1, 3, and 5 years**
- Available in our Private Pool Program in mutual funds as well as segregated funds - **Manulife Global Equity Private Pool**
- [FUND PROFILE \(click here\)](#)

IDEAL SIGNATURE SELECT

Balanced

- Ideal Canadian Monthly Income
- Ideal U.S. Monthly High Income
- Ideal Global Balanced

Ideal Portfolios

- Ideal Conservative Portfolios
- Ideal Moderate Portfolios
- Ideal Growth Portfolios

PRIVATE INVESTMENT POOLS – Mutual Funds & Seg Funds

- Investment solution for your High Net Worth Clients to help build and protect wealth
- Institutional style investing and pricing (discounted MERS)
- Access to high conviction portfolio managers, active portfolio management
- Good quality funds with track records (in underlying funds)

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- Creditor Protection; The Ability to Bypass the Estate
 - Death Benefit and Maturity Guarantee (75/75)
 - Tiered Management Fee Reimbursements and household contract-linking
 - Client proposals
 - Comprehensive client reporting

For more information contact:

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